

Board Presentation November 17, 2021

**SEE THE IMPACT** 



#### Who We Are

Gayla Rawlinson Maynard, GPC, Director

Joyce Akins, Manager

Vida L. Avery, Ph.D., Resource Development Specialist

Sharvon Pipkins Kamaya, Development Coordinator

Kristal Johnson, Development Associate

Illiana Gonzalez, Secretary

#### **About Us:**

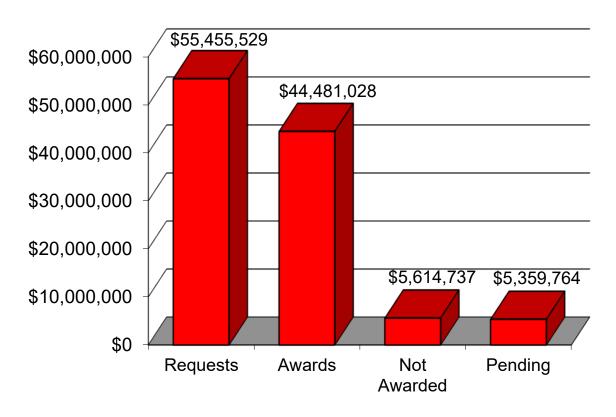


#### **Services Provided**

- **❖** CGD works with HCDE divisions to initiate development strategies that bring together key stakeholders in the community as partners to generate public and private resources to support HCDE projects.
- ❖ CGD extends its grant assistance services to Harris County school districts and charters through announcement of district, school and teacher grants; review of Request for Proposals to assess feasibility of pursuing identified funding; training in grant-related topics; proposal review and comments; and coaching and mentoring of grants development staff.



# Data Highlights (2020-2021 Requests and Awards)





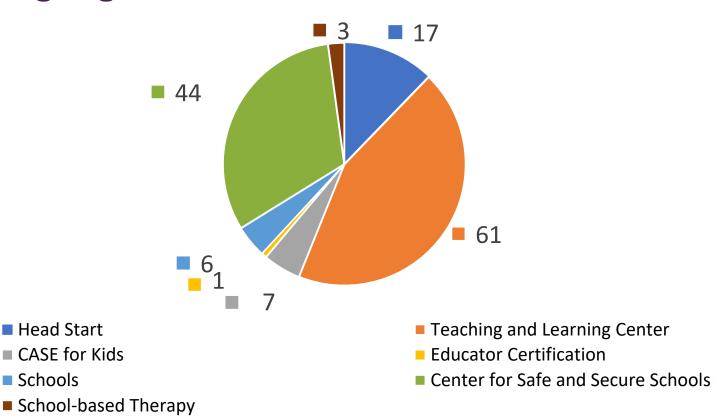
Development

## Data Highlights (2020-2021: Number of Requests by Division)

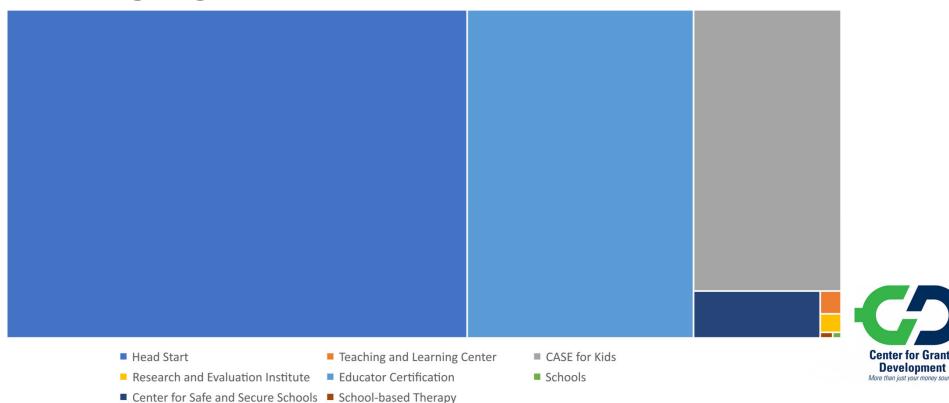
■ Head Start

Schools

■ CASE for Kids



# Data Highlights (2020-2021: Dollars Requested by Division)



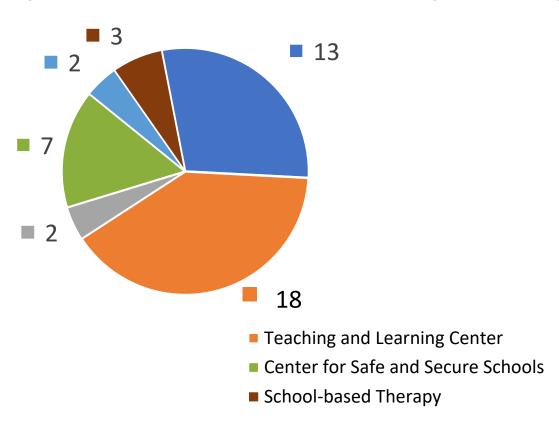
Development

#### Data Highlights (2020-2021: Number of Awards by Division)

■ Head Start

Schools

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# Data Highlights (2020-2021: Dollars Awarded by Division)



#### **Division Staff Highlights**

Gayla Rawlinson Maynard, GPC, in her collaborative work with the Grant Professionals Association (GPA), worked as a mentor with four grant specialists across the country; she also serves as a Regional Representative of GPA for five states

After serving eight years on the Association of Fundraising Professionals-Greater Houston Chapter's Board of Directors, Dr. Vida L. Avery, served her 3<sup>rd</sup> year on its Committee on Directorship; selected for the 2021 recipient of the M. Anne Murphy Award for Professional Advancement, National Philanthropy Day, Association of Fundraising Professionals, Greater Houston Chapter

Kristal Johnson selected for the United Way Community Building Grants (CBG) Committee for a 7<sup>th</sup> term; it is her 3<sup>rd</sup> term on the CBG Site Visit Committee; this was her 5<sup>th</sup> year as a presenter for United Way's Nonprofit Connection Program; and 2<sup>nd</sup> term as a member of the Grant Professionals Association Professional Development Committee



#### **Key Highlights**

- Joined eight divisions to submit 133 requests
  - Government/public grant proposals
  - Corporate and foundation proposals
  - Applications for sponsorships/donations
  - School district bid proposals
- Served 4,190 clients from 196 organizations with shared funding research, grant-writing training, proposal reviews and technical consultations
- Held seven Quest for Grants Virtual Seminars; presented at two virtual meetings/ conferences
- Acknowledged over 55 donors who contributed \$62,484 cash
- and in-kind donations

#### **Trends**

- Increased movement to online application submissions
- Have predetermined expectations of program design; implementation; and expertise of staff leading project
- Want to see a history of collaboration between entities prior to applying for funds
- Expect that applying organization has history of effective programs as evidenced by evaluation
- Require specific program measurements to define program success; in some cases, based on logic model

#### **SEE THE IMPACT**

# **Questions?**

